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Question Paper Code : X 20878

B.E./B.Tech. DEGREE EXAMINATIONS, NOV./DEC. 2020

Seventh/Eighth Semester

Mechanical Engineering

MG 6071 – ENTREPRENEURSHIP DEVELOPMENT

(Common to Automobile Engineering/Electronics and Communication Engineering/Industrial Engineering/Industrial Engineering and Management/Mechanical and Automation Engineering/Mechatronics Engineering/Production Engineering/Robotics and Automation Engineering)

(Regulations 2013)

(Also Common to PTMG 6071 – Entrepreneurship Development for B.E. (Part-Time) – Seventh Semester – Mechanical Engineering – (Regulations – 2014))

Time : Three Hours

Maximum : 100 Marks

Answer ALL questions.

PART – A

(10×2=20 Marks)

1. “Developing countries need imitative rather than innovative entrepreneurs”. Comment.
2. How will you distinguish intrapreneur from entrepreneur ?
3. What do you understand by achievement motivation ?
4. Mention the various phases involved in EDP.
5. “Small-scale industries serves as seedbed of entrepreneurship Development”. State any two reasons.
6. Mention the steps involved in setting up a Business.
7. “The process of working capital begins with cash and ends with cash. In the light of above statement, delineate the operating cycle of working capital.
8. Write a short note on Excise duty.
9. What remedial measures do you think are necessary to arrest the growing industrial sickness in India ?
10. Write a brief note on Joint Venture and Mergers.

**PART – B****(5×13=65 Marks)**

11. a) Describe the types of Entrepreneurs.
(OR)
b) What factors do influence the emergence and development of entrepreneurship ?
12. a) It is said that “ambition is the lever of all motives”. Do you agree ? Comment in the light of how Entrepreneurial ambitions are formed and facilitated.
(OR)
b) “Entrepreneurs are made not born”. Comment and Give reason for your views.
13. a) “For the industrial development of India, both small and large scale industries need to develop as mutually supportive and complimentary to each other”. Discuss.
(OR)
b) “Until committed to papers intentions are seeds without soil, sails without winds or mere wishes which do not lead to and without execution there is no pay off”. Comment and explain the contents of a project report.
14. a) Define Capital Structure. What factors determine the optimum capital structure ?
(OR)
b) Explain the various tax benefits available to small-scale industries in India.
15. a) “Sickness in small-scale industry has become all-pervasive in India”. Discuss.
(OR)
b) How is government’s protective policy beneficial for the development of Small-Scale industries ? Justify your views with examples.

PART – C**(1×15=15 Marks)**

16. a) You are an entrepreneur planning to set up an establishment catering to everyday provision need of a large housing complex. How would you solve your working capital requirement ? What are the main sources of working capital financing that you may use and why ?
(OR)
b) Elucidate the role of Business Incubators in promoting entrepreneurship in educational Institutions.
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